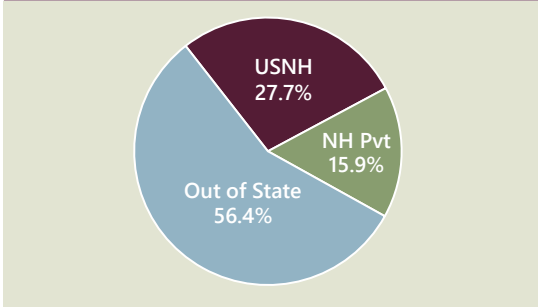


USNH Quarterly Status Report for the State of New Hampshire | December 2022

PERFORMANCE

Enrollment of 4-Year College-Going NH Recent High School Grads



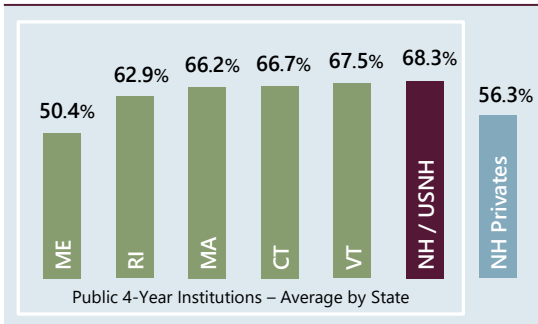
U.S. Dept. of Education, National Center for Education Statistics, IPEDS. Fall 2020, most recent available.

Enrollment

	Fall FTE		12-Mo Headcount	
	2021	2022	FY21	FY22
NH Resident	11,469	10,683	16,074	15,058
Nonresident	11,355	11,233	13,460	13,032
Total	22,823	21,916	29,534	28,090
NH % of Total	50.2%	48.7%	54.4%	53.6%

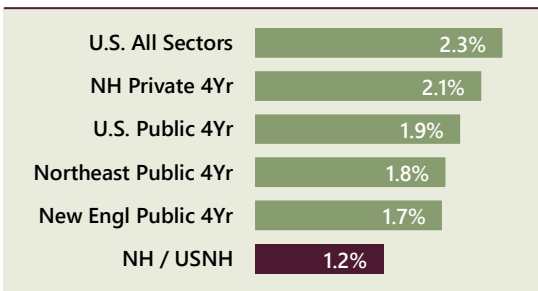
12-month headcount unduplicated by campus within the academic year.

Bachelor's 6-Year Graduation Rate



U.S. Dept. of Education, National Center for Education Statistics, IPEDS. FY21 provisional data, most recent available.

Student Loan Default Rate



National Student Loan Data System, official 3-year default rates released 10/2022 on borrowers entering repayment in 2019. New England and Northeast averages exclude NH/USNH. Rate drop reflects COVID-related moratorium on repayment.

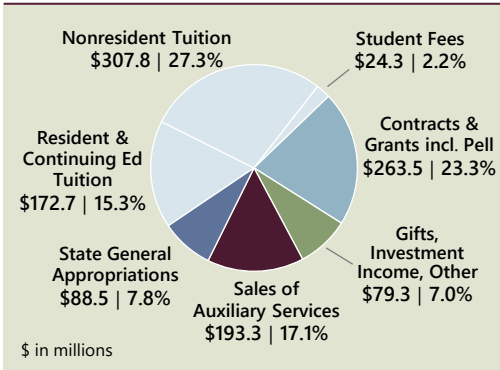
FINANCE

Operating Margin

\$ in millions	Actual FY22	Projection FY23
Total Operating Revenues	\$915.1	\$940.8
Total Operating Expenses	\$883.8	\$924.6
Total Operating Margin	\$31.4	\$16.1
Operating Margin	3.4%	1.7%

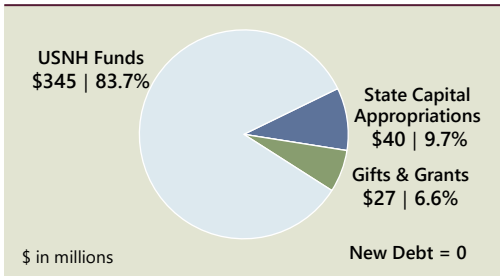
OM generated by recurring activities is estimated at \$18M in FY22 and (\$2M) in FY23. OM generated from nonrecurring/one-time activities such as COVID recoveries and strategic investments is estimated at \$14M in FY22 and \$18M in FY23. FY23 projection as of January 2023.

Revenue Sources FY22 Total = \$1.1 Billion

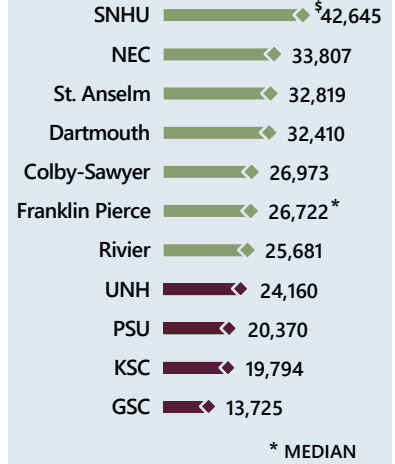


Operating and nonoperating revenues. Excludes capital additions. Gross tuition and fees, not netted for financial aid.

Capital Funding Sources 2017-2022 Total = \$412 Million



Average Net Price of Attendance NH Undergrads



* MEDIAN
U.S. Dept. of Education, College Scorecard, 9/2022. FY20, most recent available. Average total annual price after all grant and scholarship aid for first-year, full-time, in-state students receiving federal aid.

CURRENT INITIATIVES

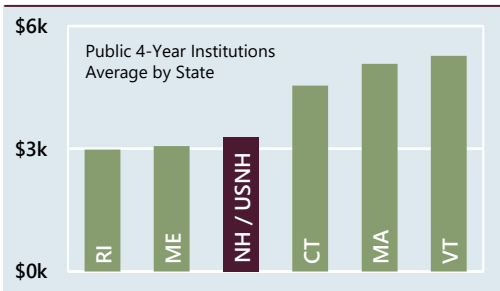
- Biosciences Workforce Ecosystem
- Business Partnership Development
- Enterprise Technology Modernization
- Governance Restructuring
- Strategic Planning Activities
- Student Mental Health & Wellbeing
- Systemwide Facilities Assessment
- Systemwide Shared Services & Optimization
- USNH / CCSNH Collaboration & Partnerships
- USNH Online including GSC-UNH Integration

RISK AREAS

Monitored by Board of Trustees

- Academic Programs
- Compliance
- Enrollment and Retention
- External Forces
- Financial Health
- Governance
- GSC Integration into UNH
- IT and Security
- New ERP and Major Systems
- Talent Management

Administrative Expense per Student



U.S. Dept. of Education, National Center for Education Statistics, IPEDS. Institutional support expense per 12-month FTE. FY19-21, 3-year average. FY21 provisional data, most recent available.