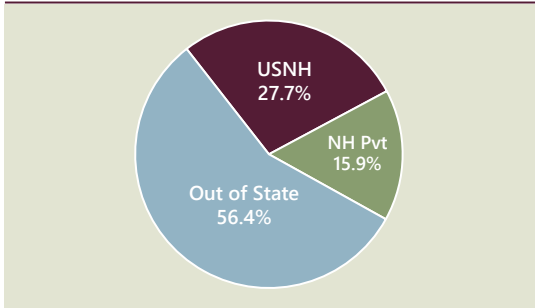


USNH Quarterly Status Report for the State of New Hampshire | December 2021

PERFORMANCE

Enrollment of 4-Year College-Going NH Recent High School Grads

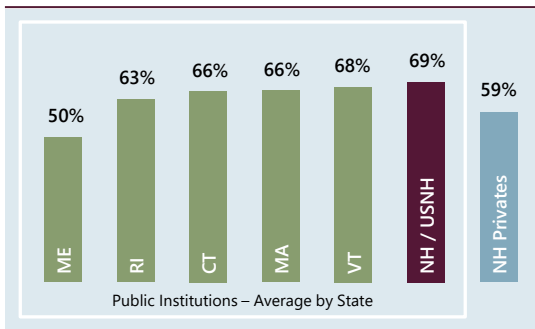


U.S. Dept. of Education, National Center for Education Statistics, IPEDS. Fall 2020, most recent available.

Enrollment

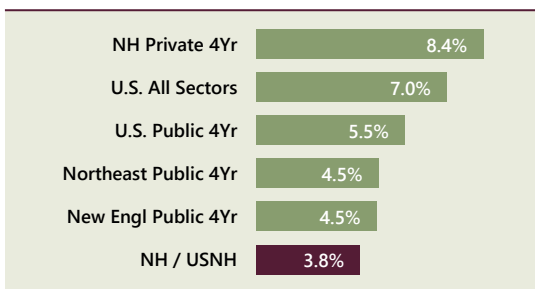
	Fall FTE		12-Month Headcount	
	2020	2021	FY20	FY21
NH Resident	12,067	11,469	16,575	16,074
Nonresident	11,506	11,355	13,831	13,460
Total	23,573	22,823	30,406	29,534
NH % of Total	51.2%	50.2%	54.5%	54.4%

Bachelor's 6-Year Graduation Rate



U.S. Dept. of Education, National Center for Education Statistics, IPEDS. FY20 provisional data, most recent available.

Student Loan Default Rate



National Student Loan Data System, official 3-year default rates released 09/2021 on borrowers entering repayment in 2018. New England and Northeast averages exclude NH/USNH.

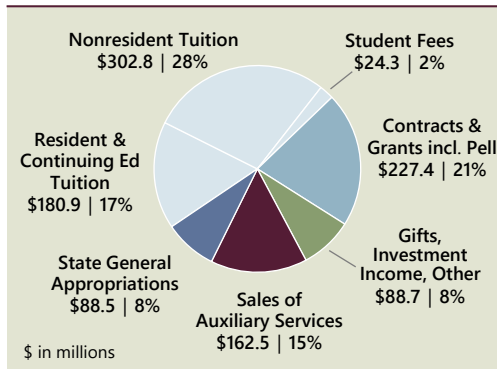
FINANCE

Operating Margin

\$ in millions	Actual FY21	Projection FY22
Total Operating Revenues	\$867.8	\$943.8
Total Operating Expenses	\$912.2	\$898.5
Total Operating Margin	(\$44.4)	\$45.3
Operating Margin	-5.1%	4.8%

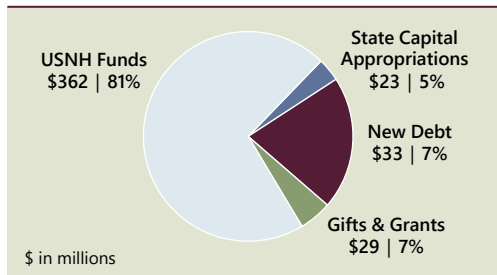
FY21 includes approx. \$47M net expense related to Early Retirement Programs as a result of COVID-19. FY22 projection as of March 2022; includes \$36M in one-time COVID recovery net of increased COVID expenses.

Revenue Sources FY21 Total = \$1 Billion⁺

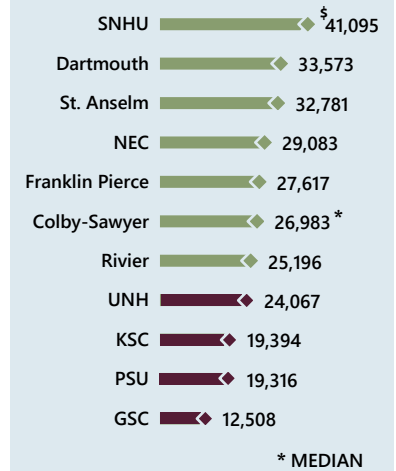


Operating and nonoperating revenues. Excludes capital additions. Gross tuition and fees, not netted for financial aid.

Capital Funding Sources 2016-2021 Total = \$447 Million



Average Net Price of Attendance NH Undergrads



U.S. Dept. of Education, College Scorecard, 12/2021. FY19, most recent available. Average total annual price after all grant and scholarship aid for first-year, full-time, in-state students receiving federal aid.

CURRENT INITIATIVES

COVID-19 Management, Monitoring, and Support

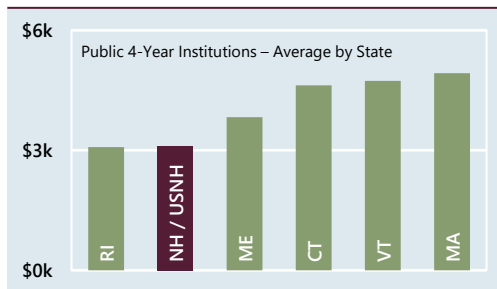
- Biosciences Workforce Ecosystem
- Business Partnership Development
- Enterprise Technology Modernization
- Expanded Nursing Student Capacity
- Governance Restructuring
- Strategic Planning Activities
- Systemwide Shared Services and Optimization
- USNH / CCSNH Collaboration and Partnerships
- USNH Online including GSC-UNH Integration

RISK AREAS

Monitored by Board of Trustees

- Academic Programs
- Campus Safety and Health
- Change Management
- Communications
- Compliance
- Enrollment
- Financial Health
- IT and Security
- Organizational Restructuring
- Talent Management

Administrative Expense per Student



U.S. Dept. of Education, National Center for Education Statistics, IPEDS. FY18-20, 3-year average. Institutional support expense per 12-month FTE. FY20 preliminary, most recent available.